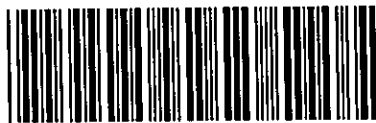


BRITISH EXPERTISE
REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31 MARCH 2008

A COMPANY LIMITED BY GUARANTEE REGISTERED IN LONDON NO. 896430

WEDNESDAY



AIELK30E

A38

10/09/2008

174

COMPANIES HOUSE

BRITISH EXPERTISE
(A COMPANY LIMITED BY GUARANTEE)

COMPANY INFORMATION

Directors:	A K Allum (resigned 30/06/07) M R Alder M Boyd M Bullough D N V Churton C J Clinton (resigned 13/11/07) S T Culshaw W J Dale (resigned 13/11/07) J D M Davie L Edwards G S Hand C Hamon (appointed 13/11/07) D Heslett N Holt (appointed 13/11/07) D M Howell A S Jeacock (appointed 13/11/07) A Kilvington Z Loudjeva (appointed 13/11/07) J L Nutt D A Rames R A Shadbolt (resigned 13/11/07) R Singh (resigned 13/11/07) T Wade (resigned 13/11/07) M Wallwork
Secretary:	R C Pelly
Company number:	896430
Registered office:	One Westminster Palace Gardens 1-7 Artillery Row London SW1P 1RJ
Auditors:	Taylor Roberts Chartered Accountants Unit 9b, Wingbury Business Village Upper Wingbury Farm Wingrave, Aylesbury Bucks HP22 4LW
Bankers:	HSBC Bank plc 8 Victoria Street London SW1H 0NJ

**BRITISH EXPERTISE
(A COMPANY LIMITED BY GUARANTEE)**

**REPORT AND FINANCIAL STATEMENTS - YEAR ENDED 31 MARCH 2008
CONTENTS**

Report of the directors	1 - 2
Independent auditors report	3 - 4
Income and expenditure account	5 - 6
Balance sheet	7
Notes to the financial statements	8 - 13

**BRITISH EXPERTISE
(A COMPANY LIMITED BY GUARANTEE)**

**REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 31 MARCH 2008**

The Board of Directors presents its report and the audited financial statements for British Expertise for the year ended 31 March 2008

Principal Activities

The role of British Expertise is to help members develop their business overseas. We do this by:

- Organising trade missions, networking and briefing meetings, and specialised training courses, mostly in London;
- Collating and passing on project leads and other market intelligence;
- Lobbying the British Government on issues that affect the export competitiveness of members;
- Working with the European Commission, World Bank and other international financial institutions to help promote members' interests and resolve problems,
- Solving specific problems for member companies.

After many years operating in an international environment British Expertise has a well earned reputation for rapid and highly efficient service to members, and has developed an extensive network of high level contacts. We offer networking of the highest quality.

Board of Directors

The directors who served for the year 2007/08 are shown on the company information page

The company is limited by guarantee. Every member of the company undertakes to contribute such amount as may be required (not exceeding £10) to the company's costs if it should be wound up while he or she is a member, or within one year after he or she ceases to be a member, for payment of the company's debts and liabilities contracted before he or she ceases to be a member, and of the costs, charges and expenses of winding up and for the adjustment of the rights of the contributories.

Auditors

The directors appointed Taylor Roberts as successor auditors at the Annual General Meeting held on 13 November 2007. The previous auditors Baker Tilly have been notified.

**BRITISH EXPERTISE
(A COMPANY LIMITED BY GUARANTEE)
REPORT OF THE DIRECTORS (continued)
FOR THE YEAR ENDED 31 MARCH 2008**

Responsibilities of the board of directors

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the income and expenditure of the company for that period. In preparing those financial statements, the directors are required to:

- a. select suitable accounting policies and apply them consistently, making judgements and estimates that are reasonable and prudent,
- b. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the requirements of the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

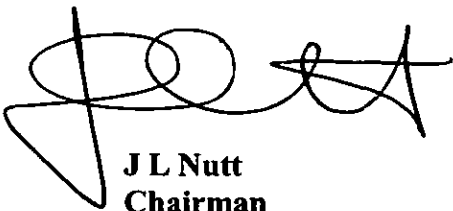
Small Company Provisions

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

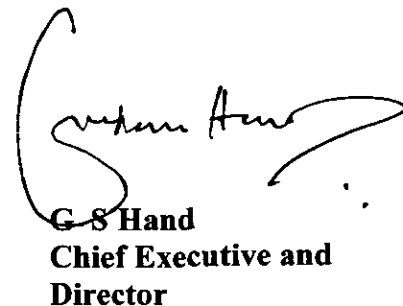
Statement as to Disclosure of Information to Auditors

So far as the directors are aware, there is no relevant audit information (as defined by section 234ZA of the companies Act 1985) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that, the company's auditors are aware of that information.

By order of the Board



**J L Nutt
Chairman**



**G S Hand
Chief Executive and
Director**

28th August 2008
Date

**BRITISH EXPERTISE
(A COMPANY LIMITED BY GUARANTEE)
INDEPENDENT AUDITORS REPORT TO THE MEMBERS
OF BRITISH EXPERTISE**

We have audited the financial statements of British Expertise a company Limited by Guarantee for the year ended 31 March 2008 on pages five to thirteen. These financial statements have been prepared in accordance with the accounting policies set out therein and the requirements of the Financial Reporting Standard for Smaller Entities (effective January 2007)

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out on page two

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Report of the Directors is consistent with the financial statements.

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

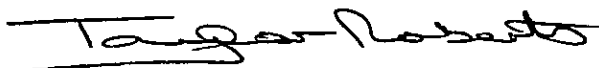
We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements

**BRITISH EXPERTISE
(A COMPANY LIMITED BY GUARANTEE)
INDEPENDENT AUDITORS REPORT TO THE MEMBERS
OF BRITISH EXPERTISE**

Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, of the state of the company's affairs as at 31 March 2008 and of its deficit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Report of the Directors is consistent with the financial statements



Taylor Roberts
Chartered Accountants and Registered Auditors
Unit 9b, Wingbury Business Village
Upper Wingbury Farm
Wingrave
Aylesbury
Buckinghamshire
HP22 4LW

Date 8 September 2008

BRITISH EXPERTISE
(A COMPANY LIMITED BY GUARANTEE)
INCOME AND EXPENDITURE ACCOUNT
YEAR ENDED 31 MARCH 2008

	Notes	2008 £	2007 £
Income			
Subscriptions receivable		433,635	481,404
Meetings		12,987	23,646
Training seminars		14,030	12,044
Support service		40,163	53,802
UKTI contracts		168,418	118,920
International awards		31,661	20,350
House of Lords		-	10,200
British Expertise launch		-	6,950
Conference		30,444	-
EIC General Assembly		16,341	-
Xmas networking		-	675
New members networking		140	560
Other income		46,783	58,652
		<u>794,602</u>	<u>787,203</u>
Expenditure			
Staff costs	2	433,415	438,792
Premises		127,076	118,190
Depreciation	4	4,590	4,241
Fixed asset disposal	4	188	-
Subscriptions and publications		21,931	21,192
Audit fee		3,150	4,850
Legal and professional fees		4,615	825
Printing and stationery		4,316	3,240
Public relations		9,622	12,371
Telephone and postage		7,483	7,590
Bad debts		105	2,184
Meetings		4,661	5,388
Training seminars		7,878	7,721
UKTI contracts		74,439	93,088
International awards		31,486	17,017
House of Lords		-	4,217
British Expertise launch		-	13,652
Conference		24,506	-
EIC General Assembly		15,415	-
Xmas networking		139	186
New members networking		30	179
Office and other expenses		42,578	40,684
		<u>817,623</u>	<u>795,607</u>
Operating deficit		<u>(23,021)</u>	<u>(8,404)</u>

BRITISH EXPERTISE
(A COMPANY LIMITED BY GUARANTEE)

INCOME AND EXPENDITURE ACCOUNT (continued)
YEAR ENDED 31 MARCH 2008

	Notes	2008 £	2007 £
Interest receivable and similar income		10,600	10,340
(Deficit)/surplus on ordinary activities before taxation		<u>(12,421)</u>	<u>1,936</u>
Taxation	3	<u>(2,076)</u>	<u>(1,962)</u>
Deficit on ordinary activities after taxation		<u><u>(14,497)</u></u>	<u><u>(26)</u></u>


**BRITISH EXPERTISE
(A COMPANY LIMITED BY GUARANTEE)**

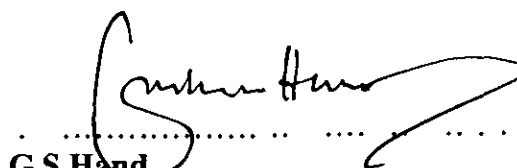
BALANCE SHEET AT 31 MARCH 2008

	Note	2008 £	2007 £
Fixed assets			
Tangible fixed assets	4	9,212	8,521
Current assets			
Stocks		2,047	2,628
Debtors falling due within one year	5	130,105	164,118
Cash at bank and in hand		157,547	183,632
		289,699	350,378
Current liabilities			
Creditors amounts falling due within one year	6	(211,085)	(256,576)
Net current assets		78,614	93,802
Total assets less current liabilities		87,826	102,323
Net assets		87,826	102,323
Accumulated surplus of income over expenditure	7	36,201	50,698
Enhancement and maintenance fund	8	51,625	51,625
		87,826	102,323

These financial statements have been prepared in accordance with the special provisions for small companies under Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective January 2007)

The financial statements were approved by the board of directors and authorised for issue on 29th August 2008 and are signed on its behalf by:


 J L Nutt
 Chairman


 G S Hand
 Chief Executive and Director

BRITISH EXPERTISE
(A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
YEAR ENDED 31 MARCH 2008

1. Principal Accounting Policies

The financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom. A summary of the more important accounting policies, which have been applied consistently, is set out below

1.1 Basis of Accounting

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (Effective January 2007)

1.2 Income

The income shown in the income and expenditure account represents amounts due, and is stated net of value added tax.

1.3 Depreciation

Depreciation of fixed assets is provided, on a basis calculated to write off cost over estimated useful lives, at the following rates

Owned furniture and fittings	25% reducing balance
Computer system and printers	straight line over 3 years

1.4 Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

1.5 Operating Leases

Costs in respect of operating leases are charged on a straight line basis over the lease term

1.6 UK Trade & Investment Grants

Up until 31 March 2007, British Expertise applied for UK Trade & Investment grants to cover the eligible portion of the costs incurred for seminar missions overseas. Such grants were credited to the balance sheet and matched against the mission expenses incurred by British Expertise

From 2007-8, UK Trade and Investment has moved from an eligible cost recovery basis to a competitive tendering and contract basis for the management of overseas missions

In addition, travel grants are claimed from UK Trade & Investment by British Expertise on behalf of participants attending certain missions. These are also credited to the balance sheet and offset against amounts owed to British Expertise by the mission participants

**BRITISH EXPERTISE
(A COMPANY LIMITED BY GUARANTEE)**

**NOTES TO THE FINANCIAL STATEMENTS (continued)
YEAR ENDED 31 MARCH 2008**

1.7 Foreign Currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date

Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction

Exchange differences are taken into account in arriving at the operating result.

1.8 Pension Costs

The company contributes to the personal pension plans of certain employees. Contributions are charged to the income and expenditure account as incurred

2. Staff Costs	2008	2007
	£	£
Salaries and wages	368,930	373,315
Social security costs	36,785	36,135
Pension costs	16,864	15,498
Other costs	10,836	13,844
	<u>433,415</u>	<u>438,792</u>

The remuneration paid to the company's directors in the year to 31 March 2008 amounted to:

	2008	2007
	£	£
Aggregate emoluments	70,019	67,980
Pension contributions to money purchase schemes	3,501	3,399
	<u>73,520</u>	<u>71,379</u>

The company paid pension contributions in respect of one director (2007: one)

The company also pays pension contributions for employees on completion of three months probation, as mentioned in note 9 on page 12

BRITISH EXPERTISE
(A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS (continued)
YEAR ENDED 31 MARCH 2008

3.	Taxation	2008	2007
		£	£
	UK corporation tax at 20% on interest receivable for the year	2,076	1,962
		<u>2,076</u>	<u>1,962</u>
	For UK tax purposes the company is a mutual trading organisation and as such only pays UK corporation tax on its investment income		
4.	Tangible Fixed Assets		Fixtures, fittings and equipment
	Cost		£
	At 1 April 2007		84,137
	Additions		5,469
	Disposals		(981)
	At 31 March 2008		<u>88,625</u>
	Depreciation		
	At 1 April 2007		75,616
	Charge for the year		4,590
	Eliminated on disposal		(793)
	At 31 March 2008		<u>79,413</u>
	Net Book Value		
	At 31 March 2008		<u>9,212</u>
	At 31 March 2007		<u>8,521</u>
5.	Debtors: amounts falling due within one year	2008	2007
		£	£
	Trade debtors	67,677	105,726
	Other debtors	5,708	4,781
	Prepayments and accrued income	56,720	53,611
		<u>130,105</u>	<u>164,118</u>

BRITISH EXPERTISE
(A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS (continued)
YEAR ENDED 31 MARCH 2008

6. Creditors: amounts falling due within one year	2008	2007
	£	£
Trade creditors and accruals	105,565	157,899
Subscriptions received in advance	72,795	61,748
Corporation tax	2,076	1,962
Other taxation including social security	30,649	34,967
	<u>211,085</u>	<u>256,576</u>

The company's landlord has supplied an indication of the costs involved for the internal and external redecoration of Suites 1 and 18 Westminster Palace Gardens. The agreement of these sums is a matter for discussion. Trade creditors and accruals include a provision for £30,000 to cover these costs.

We are also in dispute over service charge costs

7. Accumulated Surplus of Income over Expenditure	2008	2007
	£	£
Balance at 1 April 2007	50,698	44,022
Deficit for the year as per the income and expenditure account	(14,497)	(26)
	<u>36,201</u>	<u>43,996</u>
Transfer from enhancement and maintenance Fund (Note 8)	-	6,702
	<u>36,201</u>	<u>50,698</u>

**BRITISH EXPERTISE
(A COMPANY LIMITED BY GUARANTEE)**

**NOTES TO THE FINANCIAL STATEMENTS (continued)
YEAR ENDED 31 MARCH 2008**

8 Enhancement & Maintenance Fund	2008	2007
	£	£
Advances received from members towards enhancement and the cost of repairs		
Balance at 1 April 2007	51,625	58,327
Net decrease in fund during year:		
Transfer to income and expenditure account	-	(6,702)
	51,625	51,625
	51,625	51,625

The British Expertise Enhancement & Maintenance fund is designated for image enhancement expenditure. The company has an ongoing requirement to maintain this fund for this purpose and to ensure that the company would be able to relocate if the existing rent charges became excessive.

9. Pension Obligations

The company has entered into an arrangement whereby employees who have more than three months' service are encouraged to set up an individual personal pension scheme and the company will contribute 5% of the employee's gross annual salary into the scheme.

This arrangement came into effect on 1 April 1991 for individuals who were employed at that date. For new employees joining the company after 1 April 1991 the arrangement will commence from the date the employee notifies the company in writing of their personal pension scheme. However, the company does have a Group Personal Pension Scheme with Standard Life, should it be required.

On this basis, the total pension cost for the company was £16,864 (2007: £15,498) as shown in note 2 on page 9.

BRITISH EXPERTISE
(A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS (continued)
YEAR ENDED 31 MARCH 2008

10. Financial Commitments

At 31 March 2008 the company had annual commitments under non-cancellable operating leases as follows:

	Land and Buildings		Other	
	2008	2007	2008	2007
	£	£	£	£
Expiry date:				
Less than two years	99,774	-	-	-
Between two and five years	-	86,914	3,958	4,342
	<u>99,774</u>	<u>86,914</u>	<u>3,958</u>	<u>4,342</u>
	<u><u>99,774</u></u>	<u><u>86,914</u></u>	<u><u>3,958</u></u>	<u><u>4,342</u></u>

11. Transactions with Directors

A number of directors of the company are also directors of companies that are members of British Expertise. There have been no material transactions between these parties and the company during the year.